

Ben Kurtz

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PROFFESIONAL EXPERIENCE

Robert W. Baird

New York, NY

Restructuring & Debt Advisory Investment Banking Analyst

6/2025 – Present

- Assisted on pitches and engagements in the automotive, fintech, retail, business services and real estate industries
- Analyzed and summarized economic terms and transactional flexibility under existing and proposed credit documents
- Managed sell-side financing processes including lender outreach, lender discussions, preparation of lender CIPs and summary of key terms
- Produced a cash flow forecast, debt capacity analysis and discussion materials for a \$125m dividend recapitalization of a family-owned landscaping business
- Built recapitalization models, comparables, liquidity forecasts and other ad hoc analyses to support a \$300m public debt raise for an international phone financing company
- Prepared discussion materials and analyses on stressed and distressed businesses, covering liquidity, capital structure, valuation, stakeholder strategies and recovery outcomes across various restructuring scenarios

Gordian Group

New York, NY

Restructuring & Special Situations Investment Banking Analyst

4/2024 – 6/2025

- Advised on the \$28m sale of a distressed winery; managed sources and uses and funds of flow processes
- Led a \$25m equity capital raise for an early-stage pharmaceutical company targeting a specific market niche
- Carried out financial and valuation analyses to advise client on \$19m stalking horse bid of a distressed SaaS business
- Directed the modeling and due diligence process for a cram down on \$40m of debt for a foreign backed can manufacturer
- Drafted key process materials and coordinated due diligence in connection with a restructuring and sale process of a sponsor backed company with \$155m of debt

Off-Road Capital Partners

New York, NY

Fall Distressed Private Equity Analyst

9/2023 – 12/2023

- Built and presented 20-page investment memo leveraging CIM and Data room for a flexible workspace provider
- Conducted operation model of struggling \$50m portco to drive a better understanding of how to improve business operations

Lubert-Adler

Philadelphia, PA

Summer Distressed Real Estate Acquisitions Analyst

6/2023 – 8/2023

- Repurposed \$90m historic hotel in Philadelphia into a sustainable focused hybrid commercial space
- Assisted deal team on an acquisition of \$220m historic power plant through adaptive reuse project utilizing tax credits

NYU Stern Finance Department

New York, NY

Crypto Research Analyst

6/2022 – 8/2022

- Collaborated with the Head of the Finance Department to research the impact of IP rights on Blockchain technologies
- Compiled data on the intellectual property rights used across different blockchain technologies and the timelines of their implementation

EDUCATION

New York University, Leonard N. Stern School of Business

New York, NY

BS in Business, Concentrations in Finance and Data Science

8/2020 – 1/2024

- **Cumulative GPA:** 3.6/4.0
- **Relevant Coursework:** Equity Valuation, Corporate Finance, Foundations of Fintech and Blockchain, Managerial & Financial Accounting, Data Bootcamp

LEADERSHIP EXPERIENCE

Fintech & Crypto Club

New York, NY

Mentor – Co Founder

1/2022 – 12/2024

- Successfully spearheaded effort to get the Fintech and Crypto Club extra funding from Stern Student Council

SKILLS AND INTERESTS

Licenses: SIE, Series 7, Series 63, Series 79

Technical Skills: Excel, PowerPoint, Bloomberg, Research, Native English & Intermediate Latin, Capital IQ

Interests: Crypto, Indie Music (The Smiths), Sci-Fi Novels (Dune), Interior Design, Running (Long Distance), Golf